



ULI IS GEARING UP FOR AN IMPACTFUL 2017!

Start 2017 with ULI!

I hope everyone had a great Holiday Season, and a Happy New Year!

We have an exciting couple of months with the development of our strategic plan that will drive the direction of this District Council for the next five years. You should feel free to reach out to me or our Executive Director, Laura Slutsky at laura.slutsky@uli.org with your ideas. We are allowing another two days for members to respond to our survey - if you haven't already, please do so by clicking here: <https://www.surveymonkey.com/r/ULIPHL>. Deadline is January 6.



On December 14th our ULI Young Leaders hosted the first Philadelphia Shark Tank event at the Camden Aquarium. Three developers presented interesting projects with diverse financing models to a panel of sharks for feedback and discussion.

We also have some great programming coming up. Join us for the Annual Women's leadership Initiative Luncheon with Linda Cliatt-Wayman, Principal of Strawberry Mansion High School, on January 19 at Estia. Registration and additional information can be found at Philadelphia.uli.org

Nearly all of what we do is based on your input and feedback so keep reaching out to me at afs@SITIOau.com -- and see you at our next event!

A handwritten signature in blue ink that reads "Antonio".

Antonio Fiol-Silva, FAIA
Chair, ULI Philadelphia



Join us on January 19th with Linda Cliatt-Wayman an "Educator on a Mission for Something Better"

Improving public schools is a top priority when it comes to determining where to live and do business. Join ULI Philadelphia for an inspiring and timely discussion with Linda Cliatt-Wayman on the impact on real estate decisions. Diane Sawyer and her team

spent an entire school year documenting Principal Wayman's efforts, which were featured on both ABC World News Tonight and Nightline. (<https://youtu.be/4Hm29CFognE>). Hear how Principal Wayman's leadership has transformed Strawberry Mansion High School, and has been a catalyst for change in North Philadelphia. Presented by ULI Philadelphia's Women Leadership Initiative.

January 19

12:00-2:00pm

Estia, 1405-07 Locust Street, Philadelphia,

To register click [here](#).

Preserving the Past and Building the Future



An appreciation of the Delaware Valley's rich history and changing trends in the work we do and the places we live have driven interest in the redevelopment of historical buildings for new uses. Redevelopment can invigorate a once under-utilized building and area, but can be slowed by environmental concerns, design specifications, and legal issues. Our panel of experts will review trends in these areas and how the industry has been shaped to revitalize our important but sometimes forgotten built space. Learn about the issues and trends from: **Jackie Buhn**, President, Athenian Razak; **Bobby Fijan**, Principal, Cross Properties; **Paul Steinke**, Executive Director, Preservation Alliance. Moderator: **Antonio Fiol-Silva**, Founding Principal, SITIO architecture + urbanism.

January 26

7:30-10:00am

Villanova University Bartley Hall, 800 E. Lancaster Avenue, Villanova

To register click [here](#)

Membership Happy Hour for New, Re-Engaging and Prospective Members



Learn how to get the most out of your ULI membership and meet other members and our District Council leaders at our quarterly free Happy Hour.

February 2

5:30-6:30pm

WeWork Northern Liberties, 1010 N Hancock Street, Philadelphia

Space is limited so **reserve your spot by January 31** by emailing Natalia.serejko@uli.org.

Welcome New Members!

Welcome to Our Newest Members: **John Callahan**, Director of Business Development, Peron Development; **Kyle Dolby**, Development Associate, LCOR; **Patrick Haggerty**, Attorney, White and Williams; **Cynthia Kendall**, Customer Account manager, Fannie Mae; **Lauren Martin**, Intern, NYC DOT; **James Meadows**, CRE Relationship Manager, Key Bank; **Carla Pagan**, Executive Director, City of Philadelphia Board of Revision of Taxes; **Jing Pu**, CEO, Edgewise Realty; **Robert Svigals**, Credit Analyst, TD Bank; **Devin Voorhees**, Credit Analyst, TD Bank.

More Members-Only Added Value with Free Local Councils

Did you know that ULI has more than a dozen Members-only Councils where you can **engage with colleagues on shared issues**? Download the form at www.philadelphia.uli.org and click on "Get Involved."

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Young Leaders Title Sponsors: [TD Bank](#); [The Daniel M. DiLella Center for Real Estate, Villanova University School of Business](#); [TimHaahs](#);
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Women's Leadership Title Sponsor: [Commonwealth Land Title Insurance Company](#).

Major Forum Sponsors: [Cozen O'Connor](#); [First American Title Insurance Company](#); [Key Bank](#); [Liberty Property Trust](#); [M&T Bank](#).

Save the Date for These Exciting Programs!

February 16: Economic Development Forum, 11:30am-1:30pm at the Atlantic City Convention Center

February 21: Economic Development Update, 11:30am-1:30pm in Delaware

Deadlines, Related Events and Opportunities

January 24: The 2016 Commonwealth Awards. This event is a 10,000 Friends' signature program recognizing great development projects and initiatives - and the people and organizations that make them happen. It is the only statewide smart growth award program in Pennsylvania and reflects 10,000 Friends' commitment to improving the quality of life for all Pennsylvanians. Through the Commonwealth Awards, we recognize leading development projects that utilize best practices creating great walkable, sustainable, equitable, and healthy communities. More information [here](#).

February 7: RealShare Philadelphia conference with the timeliest information in the market including panels on CRE, financing and investment trends, capital forecasts, notable projects, sectors to watch, and development/redevelopment trends. Special 20% discount for ULI members using code **AULI20** at <https://www.eiseverywhere.com/213692?discountcode=AULI20>

ULI Philadelphia - the Urban Land Institute - online at www.philadelphia.uli.org
Please do not reply to this email. For assistance please contact us at philadelphia@uli.org

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