



Urban Land Institute **Philadelphia**

Serving Eastern and Central Pennsylvania, Southern New Jersey, and Delaware

THE NEXT CHAPTER OF ULI - WE WANT YOUR INPUT!

I hope everyone had a Happy Thanksgiving! Thank you to those that joined our very successful November Forecast Event.

As I mentioned last month, I am pleased to be starting a process to take a step back and think about ULI Philadelphia's next five years with the update to our Strategic Plan. How can we build on the great success of our District Council, add value to your membership, grow our organization and have a continued and increased impact on the City and region? These are the questions we are thinking about and we want to hear from you.



Please look out for requests for your participation in membership surveys and interviews. Your feedback is essential in charting the direction of the organization and I truly hope that you will all

participate. You should feel free to reach out to me or our new Executive Director, Laura Slutsky at laura.slutsky@uli.org with your ideas, big or small.

With the start of December comes the Holiday season. Come help us celebrate the exciting year ahead by joining us at our Annual Holiday Party on December 6, at Park Towne Apartment Homes. Registration and additional information can be found at Philadelphia.uli.org.

Nearly all of what we do is based on your input and feedback so keep reaching out to me at afs@SITIOau.com -- and see you at our next event!



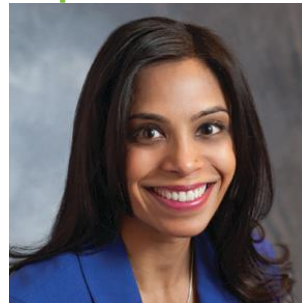
Antonio Fiol-Silva, FAIA
Chair, ULI Philadelphia



Urban Land Selects Two ULI Philadelphia Members as Winners of 40 Under 40 Competition



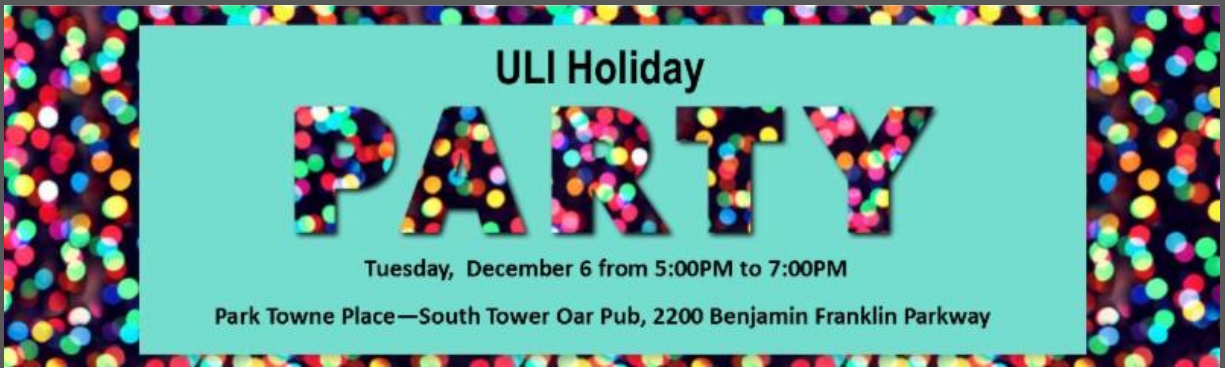
*Gregory
Heller*



Monica Jindia

Urban Land magazine, ULI's flagship publication, announced the winners of its 40 Under 40 competition at the Fall Meeting, recognizing the best and brightest emerging land use professionals from around the world.

Two ULI Philadelphia members are part of the class of 2016: **Gregory Heller**, Executive Director, Philadelphia Redevelopment Authority; and **Monica Jindia**, Vice President, Business Development, Commonwealth Land Title Insurance Company.



ULI Holiday Party

Mingle with ULI colleagues and friends while enjoying hors d'oeuvres and unlimited beer and wine. Don't miss out on our most popular networking event of the year - no program, no speakers, just fun. This event sells out every year so make sure to register [here](#) by Friday.

ULI Philadelphia Has Moved!

ULI Philadelphia has "moved on up." Thank you to our sponsor [Langan](#) for sharing their beautiful new office with us.

Our new address is **1818 Market Street, Suite 3300, Philadelphia, PA 19103**. Click [here](#) for our new phone numbers.



Shark Tank Registration is Open

Tailored after the popular TV show, and following the huge success of Shark Tank at ULI Fall Meetings, ULI Philadelphia is bringing together expert money and real local deals, including a panel of "sharks" moderated by **Anthony Rimikis**, Brandywine Realty Trust, to evaluate the proposals, and offer the audience a look behind the closed doors of an investment committee. Join us on **December 14th at 8 am**.

Thank you to our event sponsor **Earp Cohn P.C.** Don't miss this inaugural event, register [here](#).



Join us on January 19th with Linda Cliatt-Wayman an "Educator on a Mission for Something Better"

Improving public schools has become a top priority when it comes to determining where to live and do business. Join ULI Philadelphia on **January 19th at 12 pm** for an inspiring and timely discussion with Linda Cliatt-Wayman on the importance of how education impacts our built environment decisions.

Diane Sawyer and her team spent an entire school year documenting Principal Wayman's efforts, which were featured on both ABC World News Tonight and Nightline. (<https://youtu.be/4Hm29CFognE>). Hear how Principal Wayman's leadership has transformed Strawberry Mansion High School, and has been a catalyst for change in North Philadelphia. Presented by ULI Philadelphia's Women Leadership Initiative.

To register click [here](#).

Welcome New Members!

Welcome to Our Newest Members: **Nader Ayoub**, President, American National Land Transfer; **Bethann Coradino**, Leasing Associate, Brandywine Realty Trust; **Scott Dare**, VP of Sales & Marketing, Dare Living Associates; **Joel Darras**, President, Ascent; **Max Ducharme**, MBA Student, Wharton School of Business; **Matthew Einheber**, Principal, Vista Abstract; **Thomas Farnoly**, Principal, Springer Capital; **Duncan Farquhar**, M&T Bank; **Glenn Fedale**, Director- Business Development, G.Fedale Roofing & Siding; **Jenn Marquardt**, Principal, TierView Capital; **Lou Merlini**, Real Estate Analyst, Miller Investment Management; **Chris Merriewether**, MBA Candidate, The Wharton School; **Christopher Morton**, Audit, Senior Manager, Grant Thornton LLP; **Patricia Muller**, Economic Development Coordinator, Kennett Township; **Jack Phipps**, Student, Villanova University; **Kristopher Powell**, Adjunct Professor, Philadelphia University CABE; **Jacob Roller**, President, J.Roller Development, LLC; **Stephanie Sison**, Student, Wharton; **Jason Yong**, Student, University of Pennsylvania.

More Members-Only Added Value with Free Local Councils

Did you know that ULI has more than a dozen Members-only Councils where you can **engage with colleagues on shared issues**? Download the form at www.philadelphia.uli.org and click on "Get Involved."

Thank You to All Sponsors -- Returning Friends & New Faces

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Major Forum Sponsors: [Cozen O'Connor](#); [First American Title Insurance Company](#); [Key Bank](#); [Liberty Property Trust](#); [M&T Bank](#).

Deadlines, Related Events and Opportunities

December 1: Real Estate Trends 2017. Come hear a lively, provocative, wide-ranging moderated discussion between Mitchell E. Rudin, CEO of Mack-Cali and Mitchell Roschelle, Partner and NY Regional Business Development Leader PwC. on their thoughts on the report and have the chance to ask your own questions. Program and registration at <http://nnj.uli.org/event/emerging-trends-real-estate2017/>

January 24: The 2016 Commonwealth Awards. This event is a 10,000 Friends' signature program recognizing great development projects and initiatives - and the people and organizations that make them happen. It is the only statewide smart growth award program in Pennsylvania and reflects 10,000 Friends' commitment to improving the quality of life for all Pennsylvanians. Through the Commonwealth Awards, we recognize leading development projects that utilize best practices creating great walkable, sustainable, equitable, and healthy communities. More information [here](#).

ULI Philadelphia - the Urban Land Institute - online at www.philadelphia.uli.org
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